

Chief Technology Officer (CTO) (m/f/d)

Full-time

MarineXchange Software GmbH
Gadollaplatz 1
8010 Graz | Austria
www.mxp.com

Workload Full-time

Department IT

Location Austria/Graz, hybrid (CET)

ABOUT

With the MXP software suite, MarineXchange offers the only enterprise software platform for the cruise industry. It provides a complete portfolio of powerful tools to better manage cruise-ship operations in a corporate office as well as onboard ships. Currently, more than 50 companies with over 385 installations are using the MXP enterprise platform to manage their business.

JOB DESCRIPTION

The CTO will play a key role in transforming technology into revenue by launching new products, enhancing customer experience, and achieving meaningful technological breakthroughs. This includes navigating our established technology landscape and implementing strategic modernization where appropriate.

KEY RESPONSIBILITIES

- Define and execute the company's external technology and innovation strategy
- Lead product development and R&D, from concept to market launch
- Identify and evaluate emerging technologies, market trends, and innovation opportunities
- Drive revenue growth through new and improved products
- Act as a senior technology representative toward customers, technology partners, and strategic alliances
- Build and manage strategic technology partnerships
- Ensure that technology solutions deliver measurable customer value and competitive advantage
- Collaborate closely with executive leadership on long-term growth and market positioning
- Represent the company at industry events, partner meetings, and customer engagements

REQUIREMENTS

- Proven experience in a senior technology leadership role (CTO, VP Engineering, Head of R&D, or similar)
- Strong background in product development, technology strategy, and enterprise software solutions
- Demonstrated success in bringing technology products to market
- Deep understanding of technology trends, ecosystems, and external partnerships
- Experience working with customers, technology partners, and global stakeholders
- Strategic thinker with a commercial and revenue-driven mindset
- Excellent communication skills
- Ability to operate in an international, cross-cultural environment
- Ability to work under pressure, with minimal supervision, and perform well in high-stakes situations
- Excellent English, German is a plus
- Outgoing, flexible personality with strong social skills and professional appearance
- Understanding of cruise operations processes and management

BENEFITS & PERKS

- Rapid professional and personal development at the leading software supplier in the cruise industry
- Hybrid working with international locations
- Secure and long-term employment in a fast-growing industry
- A work environment with exciting and varied tasks
- A great working atmosphere in a highly motivated and successful team with international corporate culture
- An attractive compensation package starting at EUR 160,000 gross per year, consisting of fixed and variable components, is offered.

HAVE WE SPARKED YOUR INTEREST?

Then please send us your detailed application documents (CV with photo, certificates, etc.) via e-mail to career@mxp.com